



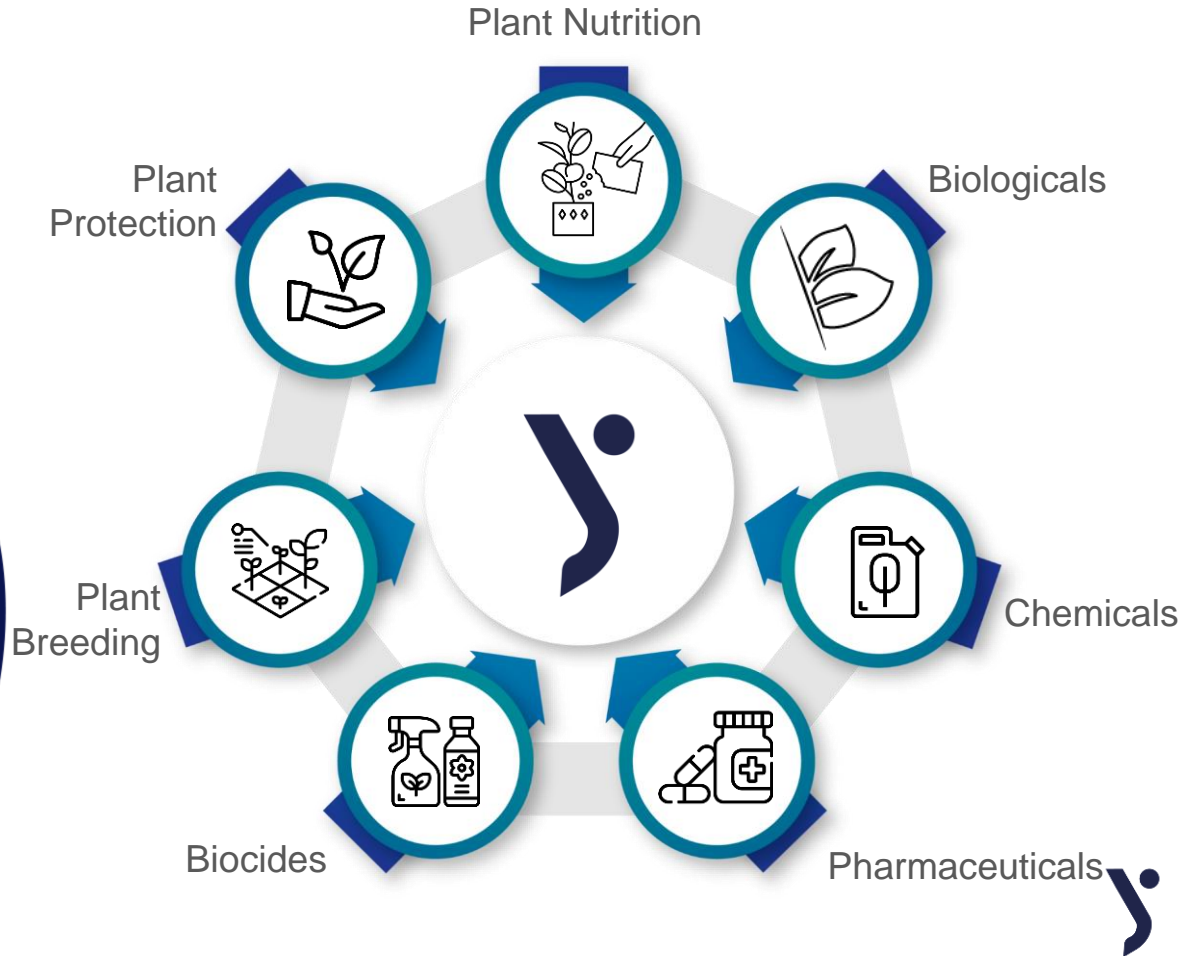
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science together

## **An overview of the possibilities to finance innovation**

**ABIM - 22 October 2024 - Geoffroy Moulin**




**Contract Research  
Organisation &  
Regulatory Affairs  
Consultant**



## Global reach, local presence: Staphyt's locations worldwide



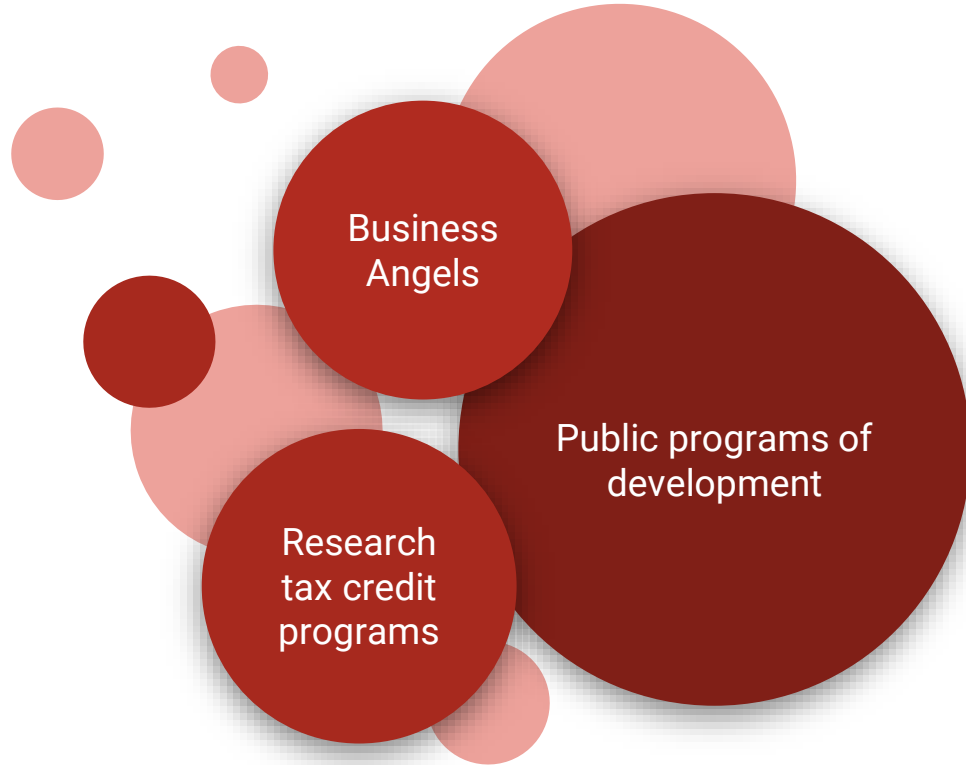
 Staphyt  
countries  
presence

- 4 laboratories
- 70 field trials stations
- 14 regulatory affairs offices





## How to help you finance your R&D ?



Business  
Angels

Public programs of  
development

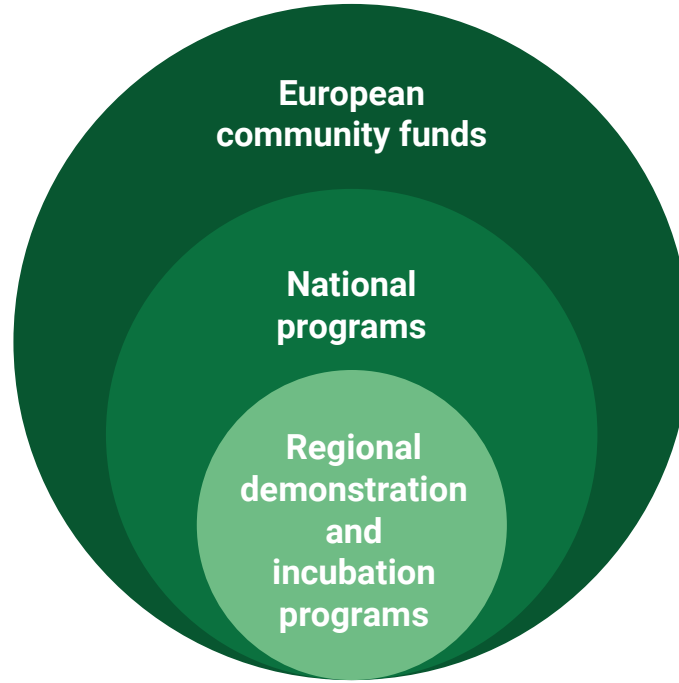
Research  
tax credit  
programs

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**Eureka, we see the Horizon**



# Funding programs



Partial financing !

TRLs from 1 to 9

Funds Granted or  
loaned

No centralised ticket  
office

## The most commons



### Horizon Cluster 6

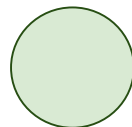


- Whole Horizon 95.5 Billion € (2021 - 2027)
- 200 calls for tenders opened in 2023/2024
- New calls coming this autumn
- Budgets: 1 - 4 M € per call with 1 to 2 winners
- All TRLs, from POC (TRL 3) to scale-up and maturation

## European Innovation Council (EIC)

- 1 025 M € in 2024
- Pathfinder (1-4 - 256 M€), Transition (4-6 - 94 M€), Accelerator (5-9 - 675 M€),
- Accelerator
  - Grant 2.5 M € to come from TRL 5 to 8 for Start-ups
  - Invest: 15 M€ to achieve TRL 9 for mid size companies (<500 people)

European  
Innovation  
Council



# A network of national operators



## Eurostars

- 250 M € invested / y
- 29% success
- 680 organisations funded / y

## Eureka Network

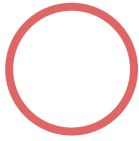
- Since 1985
- 45 countries
- At least 2 operators
- Dedicated to SMEs !
- National funding rules apply (30 - 50 % project cost - depending on countries and organisations size)
- EIC Accelerator fast track / Eurostars



A hand holding a black pen over a document. The document features a bar chart with blue and green bars and a line graph. The background is a dark blue gradient with a white circular graphic element.

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**Some UFOs in the world of fundings**



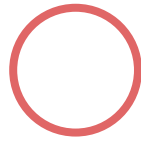
**The Idea**



**The Mean**



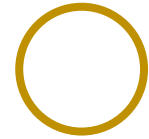
**The Objective**



The Idea



The Mean



The Objective

## From funding on opportunity / thema to funding on target

=> Parsada

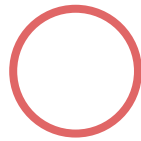
Finding alternatives to  
targeted agricultural inputs



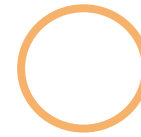
Problem solving oriented  
projects of development



Targeted support for high  
TRL alternatives



The Idea



The Mean



The Objective

## From funding on opportunity / thema to funding on target

=> Parsada

Finding alternatives to  
targeted agricultural inputs



Problem solving oriented  
projects of development



Targeted support for high  
TRL alternatives

## From structuration of service to faster development of alternatives

=> Grand Défi  
Biocontrôle and  
Biostimulation  
for Agroecology

Are there additional  
services needed to reach  
faster innovation, POC and  
maturation?



New living labs, inter-  
operability of existing  
organisations



Definition of new platforms of  
services based on industry  
needs (high speed screening  
or characterization, definition  
of best application conditions  
through big data  
management)

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**Give credits to your tax**



# Tax credit

## Germany

*Forschungszulagengesetz*



Useful for German legal entities



25 % of tax credit  
up to 10 M€ of R&D.

## France

*Crédit Impôt Recherche*



Useful for French legal entities



30 % of tax credit up to 100 M€  
of R&D and then 5% - No Cap !

A close-up photograph of a vibrant green leaf covered in numerous small, glistening water droplets. A white, petal-like shape is partially visible, overlapping the leaf. The background is a solid dark blue.

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**To bring home**



## What is to be learned from this

- ☑ I&R&D programs can be financed through many ways. Explore all scopes (EU, country, region - grant, loan, tax credit - All TRLs).
- ☑ Programs can be combined, so stay open to every opportunity.
- ☑ If you want to go far, go together
- ☑ New kind of alternative fundings are emerging, stay focus



**Thank you for attention**



See you on booth 103 (Hall 4.1)  
for further exchanges

[staphyt.com](http://staphyt.com)

